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April 3, 2008

Eric Wilson  
Vice President – Client Services  
Verian Technologies, Inc.  
8701 Mallard Creek Road  
Charlotte, NC 28262

Dear Eric,

We are right at the 1-year mark of going live with the ProcureIT purchasing system. I wanted to take this opportunity to thank you and the Verian team for the tremendous effort you all put into making our installation and integrations a complete success.

The Verian team worked diligently at ensuring that all of our issues were resolved. Your programming and support team have been exemplary. They always maintain a high level of professionalism, and respond to our questions/issues in a timely manner. We work with several large software companies, but none have given us the level of support we have received from Verian.

As you know we had quite a bit of user resistance in the beginning, but today all of our ProcureIT users are very comfortable with the product, and have become very proficient at using ProcureIT to create requests, RFQ,s purchase orders, receive POs, enter invoices, and handle discrepancies.

Another thing we greatly appreciate about Verian Technologies is the fact they listen to their clients and include requested enhancements in ProcureIT upgrades. Our team is looking forward to upgrading to v8.0 and using more of the modules ProcureIT has to offer.

In closing, I would like to thank Verian for hosting User Conferences. You guys put on an exceptional User Conference! We all appreciate having that time to meet with other users, learn more about ProcureIT and it's various modules/features, as well as having the opportunity to meet and spend time with the Verian staff. You all genuinely care about assisting your clients in achieving efficient business processes. Thank You.

Sincerely,

Connie McDaniel  
Senior Programmer/Analyst  
Performance Contractors, Inc.