

## Verian Gives Healthcare Firm A Shot in Arm

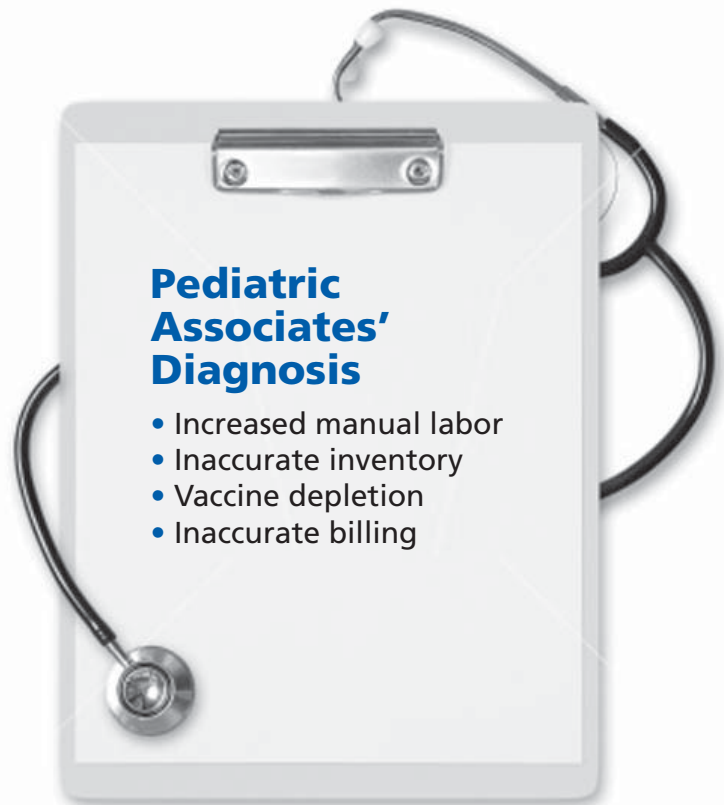
Founded in 1955, Pediatric Associates is one of the oldest and most respected pediatric practices in the United States. Currently, it operates 21 neighborhood locations staffed by more than 130 providers proudly serving families throughout south Florida.

One of the most important and challenging tasks pediatric facilities are responsible for is the administration and management of vaccines. In the state of Florida, a vaccine subsidy program adds a welcomed yet challenging level of administration for facilities like Pediatric Associates.

“Vaccines are extremely expensive and Florida’s vaccine subsidy program allows us to administer large quantities of vaccines at no cost to our families,” said Karin Holmes, Procurement Manager for Pediatric Associates. “Even though the state vaccine supply is exactly the same product as our private stock, we must treat it differently to maintain compliance and cost savings. Keeping these two supplies separate when it comes to billing, inventory and replenishment is very difficult.” As a result of the confusion, Pediatric Associates’ staff was spending too much time and effort managing the two stocks of the same item.

Realizing they did not have the bandwidth or expertise to solve the problem in-house, Pediatric Associates started to look for an off-the-shelf solution. After a thorough search, Pediatric Associates chose Purchase Manager™ and Inventory Manager™ from Verian Technologies. “We chose Verian’s application because of the company’s significant experience in the healthcare industry and their ability to easily integrate their solution with our medical billing system.”

To truly separate the two vaccine supplies electronically – from inventory to coding and billing – Verian created two different item numbers for vaccines at every Pediatric



location. Inventory Manager™ then applied two different CPT codes to properly distribute vaccines into the appropriate virtual stockpile. As vaccines are administered and billed the system deducts them from the state supply first. A nightly feed from Pediatric’s billing system into Inventory Manager™ ensures users are seeing real-time vaccine quantities.

*“Now that we can better manage our vaccine inventory, our staff can focus more on patient care. And that is our ultimate goal.”*

**Karin Holmes**

Procurement Manager  
Pediatric Associates

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“The best thing about Inventory Manager™ is that nobody has to think about it,” said Holmes. “Everybody is able to focus on their job and the system figures everything else out. We know that the quantities in the system are separate, accurate and will refill automatically. Now our vaccine inventory is pretty much on autopilot.”

The other challenge Pediatric Associates faced was vaccine replenishment. Because an unknown amount of their total vaccine inventory came from a one-time, non-replenishing shipment, they were never sure of when or how much to order for their private stock. The replenishment process gave Pediatric Associates peace of mind knowing that they would never run out of vaccines or have excess vaccine inventory, even during the busy fall season. Because the firm was able to continuously carry an optimal level of vaccines, it also allowed them to manage their cash flow more effectively.

“Verian’s Inventory Manager™ completely solved a problem that had been challenging us for a long time,” said Holmes. “Now that we can better manage our vaccine inventory, our staff can focus more on patient care. And that is our ultimate goal.”

For more information about how Verian Technologies cured Pediatric Associates inventory challenges, give us a call today at 800-672-8776 or visit us online at [verian.com](http://verian.com).

